

PARTNERSHIP COMMITTEE

For the upcoming academic year of 2026/2027, CSA Rotterdam is recruiting active members for the Partnership Committee. The Partnership Committee's purpose is to maintain and strengthen partnerships, seek (new) potential partners, and create more value for both partners and members of CSA Rotterdam throughout the whole year. You will visit the current partners and new ones in Rotterdam/Delft/The Hague/Utrecht to have meetings or photoshoots.

ACTIVITIES AS AN ACTIVE MEMBER OF THE PARTNERSHIP COMMITTEE

As a Partnership Committee member, your main tasks will be acquiring new potential partners, staying in contact with existing partners, and thinking of new ways/events to find tailored solutions for partners. The expected workload for the Partnership Committee is **5 to 7 hours** per week.

WHAT WE LOOK FOR

We are looking for a proactive person with a commercial mindset, who has an affinity for and/or an interest in China and The Netherlands. Are you an outstanding person who is persuasive, social and communicative? Do you excel in your organizational and negotiation skills, and do you think that you are able to build long-lasting relationships? Then CSA is a great place for you to develop your professional competencies and to have a great time all together.

Things we look at during the selection (but are not limited to):

- Communicative and representative, thus interested in networking
- Team players
- Driven to reach personal and association goals
- Affinity for sales
- Able to travel to partners throughout The Netherlands
- Speak fluent English (fluency in Mandarin Chinese and/or Dutch is a plus)
- Not afraid to get out of their comfort zone
- Like to be surrounded by like-minded individuals and like to create lifetime memories.

Reminder: Don't worry if you do not meet all the requirements, being a member of the Partnership Committee means personal development. Throughout the year you will get to learn to improve yourself in all of these skills. So don't hesitate and go for it!

HEAD POSITION

The Head is responsible for the overall planning and overview during the year. You will lead the meetings, divide the tasks and will make sure that the committee runs smoothly. You will also stay in close contact with the Marketing Officer. Together, you will monitor the growth of the Partnership Committee. As the Head of the committee, you need to be able to maintain a family-like feeling within the team.

COMMISSIONER OF ACQUISITION

As the Commissioner of Acquisition, you will coordinate the general sales strategies together with the Head. You will review the current partner portfolio and make plans to diversify the portfolio with new partners.

COMMISSIONER OF PUBLICITY

You will be responsible for everything related to outgoing information of partners. This means having contact with the IT Committee to keep the information about the partners up to date on the website, but also all online promotional material. You will also be responsible for shooting content for Partners, as well as editing them to be posted accordingly.

TREASURER / COMMISSIONER OF EVENTS

This member will be in charge of planning events and collaborating with other committees, which means that they will need to be good at communicating since they will be the spokesperson for event related subjects.

WHAT CSA OFFERS

We offer you a place to foster your entrepreneurial mindset, ideas and give you the platform to execute these. Furthermore, we will actively help you develop your competencies, which will greatly benefit your professional career. We provide a fun and multicultural environment in which you can experience first-hand about how to manage yourself in a cross-cultural context. Overall, within CSA we strive for a family-like feeling. Besides acting professionally towards external parties, within the Partnership Committee and within CSA, we organize multiple bonding activities together in which you will make lifetime memories! Therefore, besides the professional side of this committee, this committee is also open for fun activities and celebrating milestones together.

EXCITED TO APPLY?

During your student life, an active year at CSA is the ideal opportunity to develop both personally and professionally. Do you picture yourself in the profile above? Are you motivated to meet, grow, learn, and work with like-minded people in a professional team? Then join our CSA Family and become a part of something bigger!

Apply now by going to: <https://csa-rotterdam.nl/actives-recruitment/>